Welcome to Dishman

Our Mission
Dishman Group continually invests in the global pharmaceutical industry, ensuring Dishman’s business can provide pharmaceutical customers with high-value, high-quality products and services today and in the future.

- Our focus is to add value to the global pharmaceutical industry by serving as a reliable partner
- Our business is successful only when our customers are successful

Our Focus: Client Satisfaction
Reduce operational risk in chemical development and commercial manufacturing by:

- Reducing the time associated with drug development
- Reducing the risk associated with drug development
- Providing long-term and value-added contract manufacturing solutions

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R&D centre at Bavla, India
Dishman is a global outsourcing partner for the pharmaceutical industry offering a portfolio of development, scale-up and manufacturing services. Dishman improves its customers’ businesses by providing a range of development and manufacturing solutions at locations in Europe and India. Our commitment is to deliver high added value solutions with technical excellence and to be a reliable partner to our customers, protecting their interests as if they were our own.

Process Optimization & cGMP Manufacturing
- Development services, kilo supply, pilot production, full scale manufacture
- Large dedicated R&D centre (with multiple shift R&D operations), cGMP pilot plants
- 12 multi-purpose and dedicated production facilities for APIs, intermediates
- 1125m³ dedicated API manufacturing capacity
- Broad range of technical skills and capabilities encompassing all routine chemistries and a wide variety of sophisticated modern technologies

Contract Research & Manufacturing Services

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<td>CARBIOGEN AMCIS</td>
<td>Switzerland, France, United Kingdom, India China</td>
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Dishman offers innovation, security of supply & value for money

Quality
- cGMP, FDA inspected facilities
- All sites operate to the highest international standard of quality, safety and environmental control
- Complete API regulatory support including substantial experience in generating DMFs and ECOS

Customer Service
- We have local representation, and support in all major markets
- Rigorous project management procedures delivered by dedicated project management personnel
- Openness throughout the customer relationship

Communication and reporting tailored to match customer specific requirements

Risk Management
- Strong, tenured leadership at corporate and local levels
- Multiple site, multiple country locations
- Strong IP protection policies
- Global supply chain and logistics support

Partnership
- Single partner for R&D, process development and commercial production
- Offering the best of the New World as a centre for commerce
- Offering flexible, innovative terms for partnership
- An ongoing commitment to add services and expertise valued by our pharmaceutical customers
Dishman’s contract research and manufacturing services are the very core of our business. We offer a portfolio of services from process R&D, through kilo and pilot supply to full scale and commercial manufacture from purpose built and dedicated facilities.

By offering technical and manufacturing excellence in multiple locations around the globe, Dishman is THE global outsourcing partner for the pharmaceutical industry, providing innovative development to value-for-money, long-term commercial supply.

Process R&D
Dishman offers Process R&D with a specialization in developing processes that are truly scalable through to commercialization, be this through process research, process development or optimization. We have 200 staff operating in continuous three shifts, 6 day R&D operations in state of the art dedicated R&D centres. Our promise is safe, efficient scale-up and problem solving delivering robust, economic processes.

Dishman enforces strict IP protection policies. We protect our customers’ interests as if they were our own.

Analytical Services
Analytical services support both process control and material characterization for R&D and manufacturing operations, from initial raw material release through to the release of the final APIs. The range of our equipment is necessarily extensive, mirroring that which one would find within an integrated pharmaceutical company.

Pilot, Full Scale & Commercial Supply
We offer an extensive range of segregated, purpose built, kilo and pilot scale facilities for cGMP production of API. These facilities are an integral part of our R&D centres to facilitate maximum interaction and ensure seamless process transfer from laboratory to plant.

At commercial scale, we offer a vast range of dedicated and multipurpose facilities for the cGMP production of APIs and intermediates.

- 12 multi-purpose and dedicated production facilities
- USFDA inspected facilities
- >1125m³ of reactor capacity
- Comprehensive range of skills and capabilities encompassing all routine chemistries and a wide range of sophisticated, modern technologies
- Multiple site, multiple country locations, all operating to the highest international standards of quality, safety and environmental control
- An ongoing commitment to add services and expertise valued by our customers.

Why is Dishman the partner for you?

Customer Service
- A relationship driven business model that invests in pharmaceutical companies rather than competes with them
- Transparency through open, responsive customer service and project management
- A continuum of services offered under flexible and innovative terms

Security of Supply
- Technical and manufacturing excellence in multiple sites worldwide, allowing us to leverage the best in cost and quality controls
- We protect our customers interests as if they were our own
- Strong, tenured leadership at corporate and local levels

Adding Value
- Commitment to deliver excellent economical and technical services
- Offering the best of the New World as a centre for commerce
- Innovative development to competitive, long term commercial supply

Our containment facilities are designed to produce Highly Potent API while protecting our co-workers safety and the environment.

Michael – High Potency Production
Dishman Group offers unparalleled capability in scale-up development and commercial manufacture for highly potent compounds. These highly potent services are offered under the CARBOGEN AMCIS business.

The Dishman Group provides state-of-the-art containment services. All facilities operate to current Good Manufacturing Practice (cGMP) and can produce material for preclinical testing, clinical trials and commercial use. Our manufacturing sites are regularly inspected by the US Food and Drug Administration (FDA) and local regulatory bodies.

All containment facilities are designed based on a containment concept utilizing barrier isolation technology and Rapid Transfer Ports (RTPs) as well as a strict zone concept with pressure cascades, airlocks and access controls. This allows the safe handling of highly potent compounds including cytotoxics.

We offer services starting from laboratory scale for process research and development purposes, up to large-scale manufacturing on 630 L in Switzerland, on 1,600 L scale in Bavla, India and on 8,000 L scale in Shanghai, China. These facilities offer containment down to category 4 (down to 0.05 μg/m³) in Switzerland and India and down to category 3 in China (down to 1 μg/m³).

To support the Active Pharmaceutical Ingredient (API) development process through all stages, a variety of high-containment analytical purification and milling capabilities complement the chemistry service portfolio.

Safety & Product Quality
We are fully committed to managing the risks associated with handling and producing highly potent and/or toxic materials. Safety and quality considerations encompass our staff, customers and patients using the materials we produce, as well as the environment and our neighbors.

We are dedicated to maintaining and improving safety, environmental and health standards above and beyond the standard legal requirements. This remains the responsibility of both our management and individual employees. All processes follow our “protection cascade” of four increasing levels of containment technology systems and procedures, ensuring that worker safety and product quality are never compromised.

Protection Cascade

Our rigorous system of Standard Operating Procedures (SOPs) and Unit Operation Procedures (UOPs), supplemented by extensive worker training, enhances safe working processes and awareness of potent compound safety at all Dishman Group’s production sites.
- Dishman Group is a global, multi-site, multi-location organization, offering our customers the opportunity to obtain a comprehensive range of chemical and manufacturing solutions from one single supplier. This extends from rapid Active Pharmaceutical Ingredients (APIs) supply for preclinical and clinical use (through CARBOGEN AMCIS) to large-scale manufacture of intermediates and APIs. An efficient technology transfer process is the key for a successful transfer either from the customer to Dishman or among the Dishman Group sites.

Technology Transfer – Case Studies

Case Study 1: Cost Advantages and Continuous Local Management
The first three steps from a registered process, previously run in Switzerland on 1,600 L scale, were successfully transferred to operations in India within a timeframe of five months. The intermediate of an API which goes generic in a few years required us to provide larger quantities of intermediates at lower costs. The process is now being performed on a scale up to 4,000 L with the intermediate being sent to Switzerland for further conversion to the final API. This approach offers the maximum flexibility in handling the cost and quantity demands of the product in development and commercialization life cycles. The customer benefits from cost advantage and continuous local project management.

Case Study 2: Customer dedicated facilities
A large, multinational pharmaceutical company required significant cost of goods reduction to deliver a market leading drug product. Dishman optimized the process and built a dedicated facility for the API production. Dishman further reduced costs by developing its own more cost-effective routes for the three key starting materials. An overall cost reduction of more than 50% was achieved. Routine commercial manufacture is now ongoing at the Bavla site, offering the customer significant cost advantages and a simplified and secure supply chain.

Case Study 3: Commercialization from a Laboratory Process within 12 months
A European Specialty Pharmaceutical company approached Dishman for the contract manufacture of a late life cycle API. The client had a non-infringing laboratory scale process for the API which needed optimization and scale up to commercial production. The process was transferred and then optimized at an R&D level. This was followed by pilot scale validation batches and then 10mT commercial production within 9 months of initiating technology transfer. During the commercial production, alternative, more cost effective supply solutions were found for key starting materials and these were incorporated into production post validation. An agreed regulatory programme was completed and Dishman provided the client with a full technical dossier to enable regulatory filings. As a consequence of the success of this program, the client has transferred a further 3 projects into the Dishman Group.

Technology Transfer Process
Complex, multi-step processes under both current Good Manufacturing Practice (cGMP) and non-GMP have been successfully transferred. For transfer outside of Switzerland, a specialist team follows an established three-stage procedure:
1. Initiation: the scope and goals are agreed upon by all parties – preparation of technology transfer master plan, definition of responsibilities, as well as preparation and transfer of technical information package;
2. Piloting: the process is trialed in the lab and in small production runs and extensively reviewed – compliance with regulatory and quality standards; and
3. Sign-off: the mutually agreed process is accepted by all parties – production against established batch instructions. Clear definitions of the responsibilities of the technology transfer team members during the transfer process minimizes the time and effort needed for this critical step in the successful scale-up of intermediates or APIs.

Dishman can also offer technology transfer for our own processes which will enable our customers to produce their APIs with our technologies.

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Dishman Carbogen Amcis Limited
Bhadr-Raj Chambers
Swastik Cross Road, Navrangpura
Ahmedabad - 380 009
Gujarat, India

www.dishmangroup.com

Dishman is a global, dynamic group of companies offering a continuum of services to the pharmaceutical industry. We are a global outsourcing partner for pharmaceutical companies, offering a portfolio of products and development, scale-up and manufacturing services.

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